





photo courtesy by Fella Design Sdn Bhd

A PREMIER B2B EXHIBITION

CONNECTING MARKETS EXPANDING BUSINESS HORIZONS

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MFFM: YOUR GATEWAY TO MALAYSIA AND BEYOND

MFFM, Malaysia's premier B2B furniture trade show, uniquely designed to connect industry players with one of Asia's most dynamic markets. As the first event of its kind to integrate both domestic and export markets, MFFM offers a strategic platform for businesses to tap into the fast-growing demand for quality furniture and furnishings in Malaysia and across the region.

More than just a marketplace, MFFM 2025 foster networking, partnerships and business opportunities. It is an ideal environment for industry players looking to expand their reach in Southeast Asia, a region recognised for its strong growth potential. With access to key buyers, retailers, distributors and project buyers from Malaysia and beyond, the event provides valuable opportunities to explore new business ventures and strengthen market presence.

Malaysia has earned its reputation as a trusted supplier of high-quality furniture globally. With a growing domestic market, MFFM 2025 offers businesses the chance to establish and grow their market share within this expanding arena, contributing to the future of the global furniture industry.

MFFM is not just an exhibition but a testament to the growth and potential of our furniture industry, serving as a vital platform for both domestic and international markets, as well as a vital hub for timber entrepreneurs to showcasing innovations and strengthen their market presence in fostering growth and collaboration with the industry.

YB Datuk Larry Sng Chairman Malaysian Timber Industry Board



EXHIBIT AT MFFM 2025: EXPAND AND CONNECT GLOBALLY

Access a Growing Market

Malaysia's furniture industry is growing at 4.1% annually, while Southeast Asia's furniture market is valued at USD 7.5 billion. The construction sector's 6.1% annual growth offers strong opportunities for furniture suppliers, especially in contract and project sectors.



Expand Your Brand Presence in Multiple Sectors

The wholesale market is rapidly expanding due to urbanization and increased consumer spending, With the hospitality sector expected to add 10,000 new hotel rooms by 2025, suppliers have great opportunities to secure retail contracts and project-based business.

Leverage Malaysia's Strategic Position as a Regional Hub

Ranked as the 11th largest furniture exporter, Malaysia exported over USD 2.7 billion in 2023 to 180 countries. Its prime location within ASEAN, home to 650 million consumers, offers MFFM exhibitors access to both domestic and regional retail and cross-border project markets.

Stay Ahead with Industry Insights and Networking

MFFM is a knowledge hub providing valuable insights into the latest retail trends, emerging wholesale opportunities, and key developments in contract and project furniture. Aligning your offerings with industry advancements to stay competitive and position your business for future success.

> **Exhibitors**: 200 (Malaysia, ASEAN, China, Japan, Korea)



Visitors: 12.000 (50 countries & regions)



Exhibition size:

15,000 sqm

EXHIBIT PROFILE

- 🛄 Home Furniture
- Commercial Furniture
- Home Décor & Lifestyle Products
- 🧮 Fittings, Hardware & Accessories
- Materials & Finishings

VISITOR PROFILE

- Importers & Buying Agents
- 🧱 Wholesalers & Distributors
- 📜 Retailers & Showroom Owners
- E-commerce Sellers
- Manufacturers & Suppliers
- **Project Managers & Property Developers**
- 🔑 Hotel & Restaurant Purchasers
- Interior Designers & Decorators
- Sovernment Agencies & Trade Associations

EXHIBITOR SAY:

We aim to build our brand and introduce our "rent to own" purchase scheme to the market. We are very pleased with the responses we received at MFFM, both locally and internationally. It has been a successful event.



Through this exhibition, I realised that more people appreciate and recognise Japanese furniture than I initially expected. We engaged in discussions with many high-quality buyers and received numerous product inquiries, which gives me great confidence in MFFM's future.

Mr Yasuhiro Aoki

Covearth & Vogue, Japan

The environment at MFFM is excellent. We received many enquiries about our products, especially teak wood furniture, which is a great starting point for us to expand into exports.

Mrs Darningsih Rustiadji Senior Manager House of Indonesia

VISITOR SAY:

This event is crucial as it fosters synergy and cooperation between Malaysian furniture designers, manufacturers, and potential clients and buyers, particularly developers from the Philippines.

Mr Santiago F Ducay Executive Director Subdivision & Housing Developers Association of the Philippine

There are many wood products at MFFM, and I particularly like rubberwood. It is a great material - high density, excellent quality, and competitively priced.

Ms Valentina Vera Santander

Artdecon De Columbia SAS, Columbia

I came to the show without any expectation, but it exceeded my expectations. We found at least three suppliers we wanted to build relationship with. They offer products that perfectly cater to our needs and what our customers are looking for.

Ms Vivien Teo Director Kid's Haven (Pte) Ltd Singapore

This is my first time visiting Malaysia. Although the show is smaller in size, I had more time to interact and engage with the exhibitors. It's a great event with a lot of potential.

Mr Billy Chen Purchasing Manager Seville Classics, USA

WORLD TRADE CENTRE KUALA LUMPUR (WTCKL)

World Trade Centre Kuala Lumpur, formerly known as Putra World Trade Centre (PWTC), is the home for Malaysian furniture trade show since 1995. Located in the heart of Kuala Lumpur and 45 minutes from Kuala Lumpur International Airport, accessible via public transport and within walking distance from malls, restaurants, entertainment centres and 3-5 star hotels.



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